



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SERVICE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

**General Services Administration
Federal Supply Service
Environmental Services, Schedule 899**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract Number: GS-10F-0408R

GSA Environmental (899): Effective 8/3/05 to 8/2/15

Delivery Performance Area: Domestic

Order Limitations: Minimum Order: \$100.00 → Maximum Order: \$1,000,000.00

Prompt Payment Discount Terms: Net 30 days

DUNS #: 091598081

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Company Overview

CJSeto Support Services, LLC (CJS) is an SBA certified 8a/Small Disadvantage Business (SDB), Service Disabled Veteran Owned Small Business (SDVOSB), and Department of Transportation (DOT) certified Minority Business Enterprise (MBE)/Veteran Owned Business Enterprise (VBE), based in Ventura, CA. CJS was formed on September 9, 1999, by Mr. Chet Seto as a sole proprietorship under the name of CJSeto Support Services. The following are significant milestones for CJS:

- September 28, 1999, certified by the Small Business Administration as a Small Disadvantaged Business (SDB).
- April 14, 2000, approved by the State of California to operate as a Limited Liability Company, under the name of CJSeto Support Services, LLC.
- March 28, 2001, certified by the City of Los Angeles as a Minority Business Enterprise (MBE) and Disadvantage Business Enterprise (DBE).
- December 27, 2002, registered by the State of California as a Certified Small Business.
- February 23, 2004, certified by the Small Business Administration as an 8a.
- March 2, 2004, certified by Dept. of Transportation as a Minority Business Enterprise (MBE) and Disadvantage Business Enterprise (DBE).
- January 10, 2005, self-certified as a Service Disabled Veteran Owned Small Business (SDVOSB).
- August 28, 2011, verified as a Service Disabled Veteran Owned Small Business (SDVOSB) by VA.

CJS' mission is to provide quality services to our clients at a fair price. Most of CJS' new business is a result of referrals from existing clients. The survey conducted by Open Ratings, Inc. received outstanding performance scores in all categories, with scores ranging from 95 to 99 out of a possible 100. This is a direct result of our project management and quality assurance philosophy. Each project is managed by a professional with expertise in that field with direct and frequent interface with the client.

Since its formation, CJS has maintained a consistent growth rate of 30% with projected revenues of \$1,000,000 for this fiscal year. This growth ensures that all CJS projects will have sufficient personnel and financial resources to complete them on time and within budget.





Ordering Instructions / Terms & Conditions

GSA offers a variety of online purchasing methods, including the GSA Advantage! Ordering System. GSA provides you with all the information you will need to order. E-Buy, a component of GSA Advantage!, is an online Request for Quote (RFQ) tool designed to facilitate the request for submission of quotes for a wide range of commercial services and products that are offered by GSA Federal Supply Schedule contractors who are on GSA Advantage!.

CJSeto Support Services, LLC accepts credit card purchases through the GSA Advantage ordering system.

Services Offered by SIN Number

CJS provides professional Environmental & Health & Safety consulting services to governmental entities throughout the Southwest. We have extensive experience in the following service areas:

SIN 899-1 Environmental Planning Services & Documentation

- Environmental Program Management and Environmental Regulation Development
- Baseline Biological Resources Inventories and Vegetation Mapping
- Rare, Threatened, and Endangered Plant and Wildlife Species Surveys
- Wetland Delineations
- ESA Section 7 Consultations
- ESA Section 10 Habitat Conservation Plans
- Floodplain and Watershed Management Programs
- Economic, Technical and/or Risk Analysis
- Biochemical Protection
- NPDES Compliance Programs
- NEPA Compliance (EISs, Environmental Assessments)
- Land Use Planning and Development Feasibility Studies
- Air Quality, Noise, and Traffic Studies
- Cultural Resources Studies
- Land Use Entitlement Permit Processing
- Coastal Development Permitting
- Redevelopment and Site Reuse Programs
- Visual Resources Analysis (Including Computer Generated Photosimulation)
- Infrastructure Analysis
- General Plans, Specific Plans, Neighborhood Planning, and Contract Planning Services
- Transportation and Corridor Studies
- Community Involvement Programs



- Mitigation Monitoring and Reporting Programs
- Construction Monitoring

Environmental Compliance Services

- Complete Regulatory Compliance and Mitigation Planning
- US Army Corps of Engineers Section 404 and Section 10 Compliance
- Environmental Compliance Audits
- Compliance Management and/or Contingency Planning
- Permitting
- Spill Prevention/Control and Countermeasure Plans
- Pollution Prevention Surveys

CJS has extensive resources and experiences in performing Environmental Compliance Audits, Compliance Management/Contingency Planning, Permitting, Spill Prevention Control and Countermeasure Plans, Pollution Prevention, Community Right-to-Know reporting, and EHS compliance and training.

Waste Management Services and Software

- Data Collection, Feasibility or Risk Analysis
- RCRA/CERCLA Site Investigation
- Hazard and/or NonHazard Exposure Assessments
- Waste Characterization and Source Reduction Studies
- Review and Recommend Waste Tracking or Handling System
- Waste Management Plans and/or Surveys
- Waste Minimization / Pollution Prevention Initiatives
- Review of Technologies and Processes Impacting Waste Management
- Management, Furnishing or Inventory of Material Safety Data
- Reporting and Compliance Software
- Development of Emergency Response Plans
- Hazardous Materials / Non-Hazardous Materials Tracking Software
- Creation and Maintenance of HAZMAT / Non HAZMAT Tracking Systems and/or Software

CJS also has extensive Environmental Information Management experience to include the following support for ENVIRONMENTAL contracts:

Local Area Network (LAN)/Wide Area Network (WAN) and Intranet Design, Integration, and Maintenance

- CJS services include: Systems design, procurement, build, implement, and maintain the client's LAN/WAN and Intranets.
- Internet Interactive Inventory Information Management System (I4MS)
- CJSs' unique service integrates our inventory bar-coding services with Internet interactive technology to provide clients with a centralized real-



time inventory management system. This allows organizations with multiple facilities to track inventory anywhere Internet access is available.

- Our modular database design allows clients to select and pay for only those modules that pertain to their needs.

Information Systems and Database Design, Implementation, and Maintenance

- CJS can design, build, implement, and maintain relational databases to fit the client's unique information requirements.

E-Commerce and Website Design, Implementation, Maintenance, and Hosting

- CJS can design, build, implement, and maintain E-commerce and Websites to fit the client's needs and budget.

Electronic (online and CD based) Training Course Development

- CJS personnel are trained Toolbooks programmers, and can convert existing courses into online or CD based interactive multimedia training courses. Training can be documented and Certificates of Completions automatically recorded electronically, thereby reducing the need for manual record keeping.
- CJS offers training support that span the entire EH&S spectrum.

Remote Advisory Services

CJS provides Remote Advisory Services to many of its clients. Area of support include: pollution prevention, spill response, MSDS management and guidance, Water Permitting, Underground Storage Tank, EPA and OSHA related issues.

SIN 899-3 Environmental Occupational Training Services

- Standard 'Off-the-Shelf' Courses
- Customized Course Development and Computer-based Interactive Courses
- Computer Based Course Development
- Conversion of Existing Courses into Electronic Media

SIN 899-5 Reclamation, Recycling and Disposal Services

- Excess Inventory and Surplus Inventory
- Management and Oversight of HAZMAT Disposal Operations
- Confiscated Materials
- Electronic Equipment
- Batteries
- Chemicals, Solids, Biological
- Cathode Ray Tubes (CRT)

CJS manages quarterly, or as needed, Recycling and Disposal Services for Hazardous and Non-RCRA Wastes. Our services include manifest documentation AND an



electronic manifest tracking system for all recycled and disposed wastes. CJS assures compliance with environmental laws and regulations, proper insurance, and corresponding manifests tracking to final destination.

SIN 899-8 Remediation Services

- Preparation, Characterization, Field Investigation, Conservation and Closure of Site.
- Long Term Monitoring / Long Term Operation
- Containment, Monitoring and/or Reduction of Hazardous Waste Sites
- Excavation, Removal, Transportation, Storage, Treatment and/or Disposal of Hazardous Waste
- UST/AST Removal
- Air Monitoring
- Soil Vapor Extraction; Stabilization/Solidification; Bio-Venting; Carbon Absorption and/or Reactive Walls and Containment
- Hazardous Waste Characterization and Remediation
- Remedial Construction Monitoring
- Wetland, Riparian, and Upland Habitat Revegetation and Restoration Planning
- Phase I and II Environmental Site Assessments
- Health Risk Assessments
- Geological and Seismic Studies
- Groundwater Evaluations and Modeling
- Groundwater Monitoring Programs
- Soils Studies
- Litigation Support
- Asbestos and Lead-based Paint

CJS has extensive experience with UST/AST remediation projects. CJS offers management and oversight for excavation, removal, transportation, storage, treatment, and/or disposal of hazardous waste. CJS also offers Phase I and Phase II services including preparation, characterization, field investigation, conservation and site closures. We have in-house resources and associates for wetland restoration, emergency response, UST/AST removal, air monitoring, soil vapor extraction, stabilization/solidification, bio-venting and a myriad of other remedial processes.



Commercial Sales Practice

The Commercial Sales Practice Format (CSP) submitted for Option Period One identifies SIPE County of Santa Barbara as the MFC/Basis of Award customer for all of the labor categories, training courses and environmental waste and electronic waste and Philips Services Corp as the BOA for the MSDS Support Services. The following labor categories have only been sold to federal agencies so they are an exception to SIPE as the BOA: Sr. GIS Specialist, MFC USMC; Database Engineer, MFC USAF; Driver with vehicle, MFC US Border Patrol. The price/discount relationship for purposes of the Price Reductions clause, 552.238-75, for these three labor categories is GSA's prices are better than or equal to the BOA which is All Commercial Customers. For the MSDS Services the price/discount relationship is GSA's rates are 0% to 28.6% better than the BOA. For all others, the price/discount relationship is GSA's prices at the customer's facilities are at least 2.87% lower than the BOA and at least 0.24% lower than the BOA at the contractor's facilities.

1. In accordance with clause 52.219-28, "Post Award Small Business Program Representation" and clause 52.212-3, Offeror Representations and Certifications- Commercial Items, the contractor has re-represented their business size status for this option period as a Small Business and the Representation and Certifications cited at <http://orca.bpn.gov> are accurate and complete as of the date in Block 15C.
2. The labor categories that fall under the requirements of the Service Contract Act (SCA) (i.e. non-exempt labor categories) are identified in the matrix below. The price for these labor categories meet or exceed the requirements in the SCA Wage Determination identified below.

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number identified in the SCA matrix. The prices are based on the preponderance of where the work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

The applicable Economic Price Adjustment clause for all prices, including the SCA eligible labor categories, is I-FSS-969 (b) (2) as identified in modification PS-0003 dated May 10, 2010.



SCA Matrix		
SCA Eligible Contract Labor Categories	SCA Equivalent Code - Title	WD Number
Secretary 1	01311 - Secretary 1	05-2071
Word Processor 1	01611 - Word Processor 1	05-2071
Trainer	15095 - Technical Instructor/Course Developer	05-2071
Field Technician	30090 - Environmental Technician	05-2071
Drive	31361 - Truck Driver, Light	05-2071
Drafting Technician	30062 - Drafter/CAD Operator II	05-2071
Data Technician	30090 - Environmental Technician	05-2071



Commercial Price List is incorporated into the contract for Option Period One:

Commercial Price List and GSA Rates for Base Year						
Labor Category	SIN 899-1	SIN 899-3	SIN 899-5	SIN 899-8	Contractor Facility	Customer Facility
Program Manager	X	X	X	X	\$74.81	\$72.85
Env. Health and Safety Trainer	X	X	X	X	\$108.36	\$105.51
Word Processor 1	X	X	X	X	\$44.89	\$43.71
Secretary 1	X	X	X	X	\$34.91	\$33.99
EHS Support						
Health and Safety Compliance Consultant	X	X	X	X	\$75.08	\$73.10
Waste Management Consultant	X	X	X	X	\$75.08	\$73.10
Env. Compliance Consultant	X	X	X	X	\$75.60	\$73.61
Chemist	X		X	X	\$59.85	\$58.28
Chemical Technician	X		X	X	\$49.88	\$48.56
Certified Industrial Hygienist	X			X	\$131.25	\$127.80
Registered Geologist	X			X	\$142.30	\$135.56
Sr. Biologist	X	X		X	\$111.30	\$108.37
Project Biologist	X	X	X	X	\$79.80	\$77.70
GIS Specialist	X	X		X	\$74.55	\$72.59
Sr. Environmentalist	X	X		X	\$90.30	\$87.93
Project Environmentalist	X	X		X	\$74.55	\$72.59
Database Design Engineer	X				\$89.78	\$87.41
Systems Engineer	X				\$89.78	\$87.41
Programmer	X				\$89.78	\$87.41
Data Conversion	X				\$59.85	\$58.28
Project Lead	X	X	X	X	\$95.00	\$92.50
Sr. Health and Safety Compliance Consultant	X	X	X	X	\$90.25	\$87.88
Sr. Environmental Compliance Consultant	X	X	X	X	\$80.75	\$78.63
Sr. Chemist	X	X	X	X	\$80.75	\$78.63
Industrial Hygienist	X	X	X	X	\$61.75	\$60.13
Principal Biologist	X	X	X	X	\$120.18	\$117.02
Sr. Field Technician	X	X	X	X	\$67.50	\$65.73
Field Technician	X	X	X	X	\$58.50	\$56.96
Sr. GIS Specialist	X				\$91.54	\$89.14
Database Engineer	X				\$85.50	\$83.25
Data Technician	X	X	X	X	\$57.00	\$55.50
Graphics Engineer	X	X		X	\$85.50	\$83.25
Drafting Technician	X	X		X	\$58.50	\$56.96
Driver with vehicle			X	X	\$80.75	\$78.63



Labor Category Descriptions

Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Program Manager	BA/BS	Min 5 years program and project management	None	Provides Program and Project oversight. Acts as a Liaison with the client and regulatory agencies.
Env. Health and Safety Trainer	BA/BS	Min 10 years of experience in the area of instruction and 5 years of instructing	None	Responsible for course development and conducting training session based on established criteria's.
Word Processor I	HS	Min 3 years of experience in data entry	None	Responsible for document processing, and data entry into various databases and spreadsheets.
Secretary I	HS	Min 3 years of clerical experience	None	Provides clerical and administrative support to include logistics and travel coordination and planning.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
EHS Support				
Health and Safety Compliance Consultant	BA/BS	Min 5 years of experience in OSHA compliance work	None	Provides Health and Safety compliance support services to meet OSHA requirements. Includes developing, implementing and managing safety programs for clients. Tasks include development, implementation, and management of programs to include: IPPs; Confined Space; Ergonomics; Lockout/Tagout; Respiratory Protection; PPE; Hearing Protection; and Fall Protection.
Waste Management Consultant	BA/BS	Min of 5 years of experience in solid waste management	None	Provide solid waste management support services. Includes developing, implementing, and managing materials/waste management programs for clients.
Env. Compliance Consultant	BA/BS	Min of 5 years of experience in EPA compliance work	None	Provide environmental compliance support to meet EPA requirements. Includes developing, implementing, and managing environmental compliance programs for clients. Interfaces with regulatory agencies on behalf of the clients for programs to include: NEPA; CEPA; CERCLA, and RCRA.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Chemist	BS	Min 5 years of experience working with and around chemicals	40-hr HAZWOPER	Provides chemist support in the field or in the facility for waste identification. Oversees and directs Chemical Technician for field activities.
Chemical Technician	HS	Min 2 years of field experience	40-hr HAZWOPER	Provides assistance to the chemist in the field or in the laboratory. Includes sampling of materials/waste, packaging of materials/waste, and movement of materials/waste.
Certified Industrial Hygienist	BA/BS	Min 10 years of experience in OSHA and EPA compliance work	Registered as a Certified Industrial	Provides Industrial Hygiene support to meet OSHA and EPA Requirements. Conducts onsite occupational safety and hazard analyses to include indoor air quality, asbestos, and mold. Supervises remediation efforts involving facility issues. Oversees the development, implementation, and management of programs to include: IIPPs; Confined Space; Ergonomics; Lockout/Tagout; Respiratory Protection; PPE; Hearing Protection; and Fall Protection.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Registered Geologist	BA/BS	Min 10 years of experience in conducting geological work	Registered as a Certified Geologist	Provides geological support to meet EPA requirements. Oversees soil and water sampling and remediation efforts. Interfaces with regulatory agencies on behalf of the clients.
Sr. Biologist	BA/BS	Min 5 years of experience in conducting biological or botany work	None	Provide Biological or Botany survey support and related work to meet state and federal regulations to include NEPA and CEQA. Interfaces with regulatory agencies on behalf of the clients.
Project Biologist	BA/BS	Min 2 years of experience in conducting biological or botany work	None	Provide Biological or Botany survey support and related work to meet state and federal regulations. Interfaces with regulatory agencies on behalf of the clients if a Sr. Biologist is not assigned to the project.
GIS Specialist	BA/BS	Min 2 years of experience in collecting GIS data and developing GIS systems	None	Collects and provides geospatial data. Designs and develops GIS systems according to client specifications. Analyzes GIS spatial data and generate report of findings.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Sr. Environmentalist	BA/BS	Min 5 years of experience in conducting environmental and ecological work	None	Provide environmental and ecological survey support and related work to meet state and federal regulations. Interfaces with regulatory agencies on behalf of the clients.
Project Environmentalist	BA/BS	Min 2 years of experience in conducting environmental and ecological work	None	Provide environmental and ecological survey support and related work to meet state and federal regulations. Interfaces with regulatory agencies on behalf of the clients if a Sr. Environmentalist is not assigned to the project.
Database Design Engineer	HS	Min 5 years of data base design and programming experience	None	Design and program web-based and computer databases to meet customer requirements using the most current software application compatible to the clients' system.
Systems Engineer	HS	Min 5 years of system design and integration experience	None	Design and integrate information management systems using a variety of software applications as needed to meet client requirements.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Programmer	HS	Min 5 years of programming experience	None	Software programming to include database development, website development, and customize programming to meet customer information management requirements.
Data Conversion	HS	Min 5 years of programming experience	None	Convert existing client data to a compatible format for use with other systems.
Project Lead	BS	Min 10 years of experience in their field	None	Responsible for the day to day field operations of assigned scientific projects. They report to Senior or Principle Scientist or directly to the client on the status of a project. Interfaces with regulatory agencies on behalf of the clients.
Sr. Health and Safety Compliance Consultant	BA/BS	Min 10 years of experience in OSHA compliance work. Includes environmental, civil, geotechnical, forest, roads and water resources.	None	Responsible for day-to-day operations, supervising subordinates and technical adequacy of completed projects related to OSHA and EPA issues. Tasks included overseeing development, implementation, and management of programs to include: IIPPs; Confined Space; Ergonomics; Lockout/Tagout; Respiratory Protection; PPE; Hearing Protection; and Fall Protection.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Sr. Environmental Compliance Consultant	BA/BS	Min 10 years of experience in EPA or NEAP compliance work (includes environmental, civil, geotechnical, forest, roads and water resources).	None	Responsible for day-to-day operations, supervising subordinates and technical adequacy of completed projects related to environmental issues to include: NEPA; CEPA; CERCLA, and RCRA.
Sr. Chemist	BA/BS	Min 8 years of field experience working with chemicals	None	Provide field and laboratory chemist support to include chemical identification, hazard categorization, and hazard analysis. Oversee packaging of hazardous materials and hazardous waste for transportation and disposal. Interfaces with regulatory agencies if a Project Lead is not assigned.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Industrial Hygienist	BA/BS	Min 5 years of industrial hygiene experience	None	Conducts industrial and occupational health surveys and analyses with minimal supervision from the Project Lead or Certified Industrial Hygienist. Assist with the development, implementation, and management of programs to include: IIPPs; Confined Space; Ergonomics; Lockout/Tagout; Respiratory Protection; PPE; Hearing Protection; and Fall Protection.
Principal Biologist	MA	Min 15 years of experience in their field (includes environmental, civil, geotechnical, forest, roads and water resources)	None	Principle Biologist has final responsibility for Biological survey and analyses, project completion in accordance with project requirements. They can serve as a senior technical expert. They generally have a Master's Degree in a related science field. Conduct final quality control of reports before submission to the clients or to regulatory agencies.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Sr. Field Technician	BA/BS	Min 5 years of experience in OSHA compliance work.	None	Conducts field sampling and data collection at remediation projects to include: soil contamination; water contamination; asbestos containing materials; lead containing materials; and mercury containing materials. Provides supervision to Field Technician.
Field Technician	HS	Min 2 years of experience in OSHA compliance work.	None	Conducts field sampling and data collection at remediation projects to include: soil contamination; water contamination; asbestos containing materials; lead containing materials; and mercury containing materials with minimum supervision by the Sr. Field Technician, Project Lead, Sr. Chemist; CIH; or Industrial Hygienist.
Sr. GIS Specialist	BA/BS	Min 8 years of field GIS experience.	None	Collects and provides geospatial data. Designs and develops GIS systems according to client specifications. Analyses GIS spatial data and generate report of findings.
Database Engineer	BA/BS	Min 5 years of database development experience.	None	Designs, develops and manages databases based on client's specifications and requirements. Database design may be in Access or SQL.

Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Data Technician	HS or Equivalent	Min 2 years of experience. Completion of some college level work is desirable.	None	Functional Responsibility: Under direct supervision, operates data entry devices in recording a variety of data; verifies data entered; performs related data retrieval and reporting duties. May be required to access data from various sources. Responsible for assisting with data collection, population, and verification.
Graphics Engineer	BA/BS	Min 5 years of field related experience and demonstrated ability to perform advanced tasks.	Field certifications and advanced workshops	Conceptualizes and generates complex, technical graphics, technical illustration, drafting. Prepares detailed and customized maps, CAD designs and simulations; illustrations; graphics, GIS products and photo-simulations.



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Drafting Technician	HS	Min 5 years of experience in the field related area. Strong knowledge and experience using the AutoCAD product line and CADWorx.	None	Transforms rough engineering and spatial designs by utilizing 2D and 3D Computer aided drafting software. Coordinates with Engineers and project management personnel to satisfy detailed designs. Generates concise working details for various design phases. Demonstrates understanding of concepts, practices and procedures in the related field structures.
Driver w/ Vehicle	HS or Equivalent	Min 2 years of experience driving commercial grade vehicles.	None	Drives required vehicle to job site and collects and transports materials to final destination (usually a vacuum truck to clean grease and oil traps).



Labor Category Descriptions				
Labor Category	Min Edu.	Min Exp.	Registrations / Certifications	Functional Responsibility
Service Descriptions				
Set Up MSDS Library	This service includes the establishment of an MSDS library either online or on a dedicated computer. It is a onetime charge.			
MSDS Management	This Service includes adding MSDS into the MSDS Library and maintaining the library to include obtaining the most recent MSDS updates and archiving the old MSDSs. This is an annual fee per MSDS.			
MSDS Search	This service is to research and obtain missing MSDSs from the manufacturers. It does not include adding the MSDS into the Library. That falls under the MSDS Management fee.			



Training Courses

Training Courses	
Training Course Offered	Course Price
Blood-borne Pathogens Universal Precautions	\$513.00
Respiratory Fit Testing	\$380.00
Hearing Conservation	\$608.00
Confined Spaces: Cal/OSHA and Federal Standards for Entrants, Attendants	\$1,102.00
Confined Spaces: Cal/OSHA and Federal Standards for Supervisors	\$1,102.00
Lockout Tagout	\$513.00
Environmental Regulations	\$741.00
Injury and Illness Prevention Program	\$741.00
SCBA Training	\$418.00
Waste Reduction/Minimization	\$741.00
Explosive and Reactivity Recognition Training	\$741.00
Land Disposal Restriction	\$741.00
RCRA Course	\$1,197.00
Household Hazardous Waste Procedure	\$741.00
Risk Management	\$741.00
General Awareness	\$209.00
DOT Manifesting Course 4 HR	\$741.00
DOT Manifesting Course 8 HR	\$1,197.00
HAZWOPER Supervisor	\$1,197.00
HAZWOPER Refresher	\$1,197.00
HAZWOPER 24 HR	\$3,211.00
HAZWOPER 40 HR	\$5,035.00
Hazardous Materials/Waste Management for Managers and Supervisors 40 HR+	\$6,859.00



Training Course Descriptions

Training Course Descriptions							
Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
Blood-borne Pathogens Universal Precautions	2 hrs.	1	1	20	\$540.00	5%	\$513.00
Course Description	This course introduces OSHA policies, procedures, standards, and general health principles. The course will review the scope and application of the OSH Act. Upon successful completion of the course, participants will receive a course completion certificate.						
Respiratory Fit Testing	2.5 hrs.	1	1	20	\$400.00	5%	\$380.00
Course Description	Prerequisites: Students must have completed the Hazard Communication course and have a medical clearance for respirator use. This course is designed to provide respiratory protection training including Proper use, application and maintenance of a respirator. This course meets the OSHA compliance Standards, 29 CFR 1910.134 & CCR Title 8 GISO 5144. Students will be fit-tested and receive a certification card.						



Training Course Descriptions							
Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
Hearing Conservation Course	2 hrs.	1	1	30	\$640.00	5%	\$608.00
Course Description	This course introduces OSHA policies and standards for the recognition and program implementation for Hearing Conservation. The course will review the scope and application of a Hearing Conservation Program (HCP). Upon successful completion of the course, participants will receive a completion certificate. Topics include: • Introduction to HCP • Proper use and maintenance of available equipment						
Confined Space	8hrs	1	1	10	\$1,160.00	5%	\$1,102.00
Course Description	OSHA standard (29CFR 1910.146) covers 1.6 million general industry workers who enter confined spaces annually. Included are tunnels, sewers, boilers and other spaces adequate in size and configuration for employee entry, with limited means of egress and not designed for continuous employee occupancy. The course addresses the hazards of confined spaces and methods of controlling them. Highlights include enactment training demonstrations of protective and rescue equipment. Topics include: • Roles and responsibilities • Characteristics and hazards of permit spaces • Requirements of the federal and Cal/OSHA regulations • Gas monitors and respirators • Entry procedures • Rescue and emergency services						



Training Course Descriptions							
Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
Lockout Tagout Training Course	2hrs	1	1	20	\$540.00	5%	\$513.00
Course Description	This course introduces OSHA policies and standards for the recognition and program implementation for Lockout/Tagout (LOTO) procedures. The course will review the scope and application of a proper LOTO program. Upon successful completion of the course, participants will receive a completion certificate. Topics include: • Introduction to LOTO • Identification and hazard evaluation of all energy sources, i.e., electrical safety • Proper use and maintenance of available equipment • Use of LOTO equipment						
Environmental Regulations Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	This course is designed to give a broad overview of the big “3” federal standards as they pertain to hazardous waste operations: 40CFR (RCRA), 49CFR (DOT), and 29 CFR (OSHA).						



Training Course Descriptions							
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Injury and Illness Prevention Program Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	This course is designed to give a broad overview of the main components of the IIPP as they relate to the workplace.						
SCBA training Course	2hrs	1	1	20	\$440.00	5%	\$418.00
Course Description	This course is designed to provide SCBA training including proper use, and maintenance of a respirator. This course meets the OSHA compliance Standards, 29 CFR 1910.134 & CCR Title 8 GISO 5144. Students will be required to don and doff a SCBA unit. Prerequisites: Students must have completed the 24-hour HAZWOPER course and have a medical clearance for respirator use. Topics include: • Overview of APRs • Proper use and maintenance of SCBAs • Physical use of equipment.						



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Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
Waste Reduction / Minimization Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	This course is designed to give an overview of waste minimization techniques and the applicability of P2 measures into the everyday work area. The focus is primarily for supervisors and managers, but can be tailored for everyday users as well.						
Explosive and Reactivity Recognition Training	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	Will you recognize the signs of potentially exothermic reactions on your watch? This course trains FRA's to recognize explosive and highly reactive chemical agents, their effects, and how to protect themselves and the public with existing resources and capabilities. Instruction will include discussion of terrorist organizations and techniques, chemical agent classification and properties hazard assessment, protective actions and agency coordination.						



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Land Disposal Restriction Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	This course introduces RCRA (Resource Conservation and Recovery Act) LDR standards as they apply to general industry. The course will review the history, enactment and application of RCRA (40 CFR). Upon successful completion of the course, participants will receive a completion certificate.						
RCRA Course	8hrs	1	1	20	\$1,260.00	5%	\$1,197.00
Course Description	This course introduces RCRA (Resource Conservation and Recovery Act) regulations, policies and standards. The course will review the history, enactment and application of RCRA (40 CFR). Upon successful completion of the course, participants will receive a completion certificate. Topics include: • Introduction to RCRA and associated definitions • Identification and evaluation of all Hazardous Waste Codes • “Cradle to Grave” • Limited LDR application • Initial Manifesting requirements						



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Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
Household Hazardous Waste Procedure Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	This course introduces RCRA (Resource Conservation and Recovery Act) regulations, policies and standards. The course will review the history, enactment and application of RCRA to HHW. Upon successful completion of the course, participants will receive a completion certificate. Topics include: • Introduction to RCRA and associated definitions • Identification and evaluation of Household Hazardous Waste • HHW procedures for waste management						
Risk Management Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	Introduction to CFR, CCR, and Health and Safety Codes to assist supervisors and managers in understanding hazardous waste liabilities and to make informed risk adverse decisions related to their proper handling and disposal. Topics include: • Introduction to hazardous waste regulations • Understanding hazardous waste liabilities • Understanding Superfund Cleanup Process • Horror stories • Methods to minimize liabilities						



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Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
General Awareness Course	1hrs	1	1	20	\$220.00	5%	\$209.00
Course Description	Introduction to the Hazard Communication Standard per OSHA Title 29 CFR 1910.1200 & CCR Title 8 GISO 5194. Under the standard, personnel who encounter hazardous materials in the workplace are required to undergo this training on how to recognize the hazards through identification, understand Material Safety Data Sheets (MSDS), understand types of personal protection and control these hazards. Prerequisite: None. Topics include: • Regulations • Hazard Awareness • Written Hazard Communication Program • Personal Protective Equipment • Labels and Other Forms of Warning • Material Safety Data Sheets (MSDS)						
DOT Manifesting Course	4hrs	1	1	20	\$780.00	5%	\$741.00
Course Description	This 4 hour or 8 hour course is designed for personnel who work in the day-to-day management of hazardous materials, including the preparation of shipments of hazardous materials. Topics include: • Navigating the DOT 49 CFR Standards • Explanation of the manifest or BOL • Proper use of the Hazardous Materials Table as found in 49 CFR 172.101 • Explanation of the manifest as a legal document						



Training Course Descriptions							
Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
DOT Manifesting Course	8hrs	1	1	20	\$1,260.00	5%	\$1,197.00
Course Description	This 4 hour or 8 hour course is designed for personnel who work in the day-to-day management of hazardous materials, including the preparation of shipments of hazardous materials. Topics include: • Navigating the DOT 49 CFR Standards • Explanation of the manifest or BOL • Proper use of the Hazardous Materials Table as found in 49 CFR 172.101 • Explanation of the manifest as a legal document						
HAZWOPER Refresher Course	8hrs	1	1	20	\$1,260.00	5%	\$1,197.00
Course Description	This one-day course fulfills the refresher requirement for hazardous waste workers engaged in activities at hazardous waste sites described under OSHA Regulation 29 CFR 1910.120. It meets the refresher requirement for both the 24 and 40-hour health and safety training courses. Prerequisite: Completion of either the 24-40 Hour OSHA training.						



Training Course Descriptions							
Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
24- HR HAZWOPER First Responder Operations	24hrs	1	1	20	\$3,380.00	5%	\$3,211.00
Course Description	<p>A hazardous material First Responder at the operational level (FRO) responds to incidents in a defensive fashion within existing resources and capabilities to contain the release from a safe distance, to keep it from spreading and to prevent exposures to nearby persons, property or environment. Training includes a combination of technical training and practical exercises designed to give you the skills to safely manage the initial response to a hazardous material incident. HM First Responder Operational meets OSHA requirements under 29 CFR 1910.120 and the CCR Title 8, Section 5192. All Hazardous Material responders (i.e. fire, law enforcement, health & private industry) must have at least this level of training. This course address all hazardous materials First Responders at the Awareness level (FRA) which are individuals who are likely to witness or discover a hazardous substance release and who have been trained to initiate an emergency response sequence by notifying the proper authorities of the release. They would take no further action beyond notifying the authorities of the release. HM First Responder Awareness meets OSHA requirements under 29 CFR 1910.120 and the CCR Title 8, Section 5192. All Hazardous Materials responders at the Awareness level (i.e. military & private industry) must have at least this level of training. Topics may include: • Name of Personnel and alternates responsible for site safety and health • Safety, health and other hazards present on the site • Use of PPE • Work practices by which the employee can minimize risks from hazards • Safe use of engineering controls and equipment on the site</p>						



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40-HR HAZWOPER	40hrs	1	1	20	\$5,300.00	5%	\$5,035.00
Course Description	<p>The Hazardous Materials General Site Worker is, for the first time, a recognized competency level for which the State of California provides a certified, standardized training program. This course is for those personnel who are called upon to perform HazMat waste cleanup operations in industrial settings. We provide you with the skills and knowledge to safely and effectively contain, clean up, transport, and dispose of hazardous materials following the initial response. Hands-on emphasis is placed on the following: • Chemical and General Safety Hazards • Toxicology • Chemical Protective Clothing/Equipment • Confined Space Operations • Spill Control • Decon Operations • Site SOP and Emergency Response. This course meets OSHA requirements, CCR Title 8, Section 5192. You receive training in the objectives established in subsection (e) (3) (A). State Certification is required according to CCR Title 19, Section 2510-2560, 29 CFR 1910.120</p>						



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Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
Hazardous Materials/Waste Management for Managers and Supervisors	56hrs	1	1	20	\$7,220.00	5%	\$6,859.00
Course Description	<p>This course is designed for supervisors and managers who will oversee the work of 40-HR HAZWOPER trained cleaning crews. It includes the 40-HR HAZWOPER course with two additional days of training as Incident-Commander training. Hands-on emphasis is placed on the following: • Chemical and General Safety Hazards • Toxicology • Chemical Protective Clothing/Equipment • Confined Space Operations • Spill Control • Decon Operations • Site SOP and Emergency Response. This course meets OSHA requirements, CCR Title 8, Section 5192. You receive training in the objectives established in subsection (e) (3) (A). State Certification is required according to CCR Title 19, Section 2510-2560, 29 CFR 1910.120</p>						



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8-HR HAZCOM Right to Know	8hrs	1	1	20	\$1,260.00	5%	\$1,197.00
Course Description	<p>This course is ideal for employee safety and health awareness. Students will be introduced to OSHA policies, procedures and standards as well as general industry safety and health principles. Special emphasis will be placed on areas most hazardous using OSHA standards as a guide. Upon successful completion of the course, participants will receive an OSHA general industry safety and health 8-hour course completion certificate. Topics may include: • OSH Act/General Duty Clause • Inspections, Citations, Penalties • Walking and working surfaces • Means of egress and fire protection • Bloodborne Pathogens • Electrical • Hazardous materials • Personal protective equipment • Machine guarding • Hazard communication • Hazardous waste operations and emergency response • Materials Handling</p>						



Training Course Descriptions							
Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
8-HR HAZWOPER Supervisor	8hrs	1	1	20	\$1,260.00	5%	\$1,197.00
Course Description	<p>This course is for those personnel who will supervise those called upon to perform HazMat waste cleanup operations in industrial settings. We provide you with the skills and knowledge to safely and effectively oversee the containment, clean up, transport, and disposal of hazardous materials following the initial response. Hands-on emphasis is placed on the following: • Chemical and General Safety Hazards • Toxicology • Chemical Protective Clothing/Equipment • Confined Space Operations • Spill Control • Decon Operations • Site SOP and Emergency Response • Regulations and Compliance. This course meets OSHA requirements, CCR Title 8, Section 5192. You receive training in the objectives established in subsection (e) (3) (A). State Certification is required according to CCR Title 19, Section 2510-2560, 29 CFR 1910.120</p>						



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Course Title	Course Length	# of Sessions	Min. Students	Max Students	Market Price	DISCOUNT OFFERED TO GSA (off CPL or Market Prices) (%)	PRICE OFFERED TO GSA (including IFF)
8-HR Environmental Compliance Supervisor	8hrs	1	1	20	\$1,260.00	5%	\$1,197.00
Course Description	<p>This course is designed for personnel from all California industries and government agencies. Details are presented on key sections of Title 8, California Code of Regulations. Discussions include how best to implement the CCRs in the workplace; supervisors' rights and responsibilities; the most frequently-cited standards; how the appeal system works; and record-keeping requirements. Students will learn how to identify common violations of Title 8 standards specific to their workplaces and describe appropriate abatement procedures for selected safety hazards. Topics include: • Navigating the Standards • Key elements of Injury and Illness Prevention Programs • Inspections, Citations, Penalties • Ladders, Stairs, Guardrails • Fire Prevention and Response • Hazardous Materials, Flammables and Corrosives • Electrical Safety, Lockout</p> <p>Prerequisite: 24 Hour First Responder training</p>						



Other Rates

Environmental Universal Waste & Electronic Waste Disposal Rates		
Item	Unit	Unit Cost
Lamps		
Florescent Light Bulbs (straight tubes)	Per foot	\$0.13
Incandescent	Each	\$0.26
U-shaped, Circular, Compact	Each	\$0.83
High Intensity Discharge Lamps	Each	\$1.56
High Pressure Sodium Lamps	Each	\$1.56
Batteries		
Alkaline batteries	Per lbs.	\$1.35
Carbon batteries	Per lbs.	\$1.56
Lithium batteries	Per lbs.	\$5.20
Mercury batteries	Per lbs.	\$1.56
Nickel- cadmium batteries	Per lbs.	\$1.56
Lead acid batteries	Per lbs.	\$0.52
Sealed lead acid batteries	Per lbs.	\$1.56
Zinc-Carbon batteries	Per lbs.	\$1.56
Ballasts		
Non-PCB Ballasts (recycle/landfill)	Per lbs.	\$0.62
PCB Ballasts (Incineration)	Per lbs.	\$1.04
Electronic Waste		
Computer Monitors	Each	\$15.60
Televisions	Per lbs.	\$0.52
Other misc. E-waste (CPUs, Printers, Fax, Copiers)	Per lbs.	\$0.62
Materials		
Light Bulb Boxes (4 and 8 foot)	Each	\$3.12
Universal Waste Labels	Each	\$0.31
Labor		
Packing	Per hrs.	\$52.00

Other Charges	Contractor Facility	Customer Facility
Vehicle Usage	\$75.00	\$125.00
Equipment Usage	\$100.00	\$150.00
Travel is handled in accordance with clause C-FSS-370. Costs for transportation, lodging, meals and incidental expenses incurred by the contractor are allowable subject to the limitations, contained in the Federal Travel Regulations and / or Joint Travel Regulations.		